



Part Exchange - your questions answered

Moving's easy with Woodstock Homes

Once you've found your ideal Woodstock home, Part Exchange could be the way to make things as easy as possible for you.

How Part Exchange makes a difference

Designed to make life that bit easier, Part Exchange is the route to a smooth, uncomplicated sale. By taking care of your estate agent's fees, ensuring a guaranteed cash buyer, not only does it save you time and money, there are no lengthy chains to worry about either.

How does it work?

First of all you need to find out which homes are available for Part Exchange, by coming to the Marketing Suite of your chosen Woodstock development or telephoning us. Once you've found your ideal home, you'll be asked to complete a questionnaire. At this point, neither you nor Woodstock Homes are committed to purchasing, and the home you're interested in will remain on sale.

Then we'll arrange a Woodstock Homes Part Exchange valuation, carried out by two independent estate agents. For Part Exchange to take place, the value of your property must usually be a minimum of 30% less than your chosen Woodstock home.

What is the next step?

Appointed estate agents will provide independent valuations of your home, comparable properties will be considered, and a report of the area acquired, in preparation of your valuation.

Once your valuation report's accepted, a member of our sales team will come and view your property, and explain the terms and conditions of the Part Exchange scheme, making clear that any agreement is subject to a satisfactory Home Buyer's Report.

The Part Exchange offer is based on the agreement that all carpets, curtains, light fittings and any other negotiated fixtures remain in the property.

Reserve your new Woodstock home

Your new Woodstock home will be formally reserved once you've accepted the offer. And on receipt of a satisfactory Home Buyer's Report you can then move on to exchange contracts, and agree a date for moving into your new home !

How do I market my old house?

It's expected that your house will be put on the market before you actually move out. And potential buyers should be allowed to view your property at a mutually convenient time. As an added bonus, if a buyer is found as a result of you conducting your own viewing, Woodstock Homes will pay you £500 !

One exchange. One fast move. One less worry.

With Part Exchange you've no need to worry about chains breaking down, or all the difficulties concerned with price reductions up to exchange of contracts. The price agreed remains the same - with the added assurance that the home you move into will be a brand new Woodstock home, with all its associated guarantees! And finally, you won't have to worry about those costly estate agent's fees either.

To find out more about the benefits of Part Exchange

One call **0845 224 3109**

One click **www.woodstockhomes.co.uk**



WOODSTOCK HOMES
QUALITY HOMES TO EXCEED YOUR EXPECTATIONS

Call Us Now
0845 224 3109